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**EXPERIENCE THE DIFFERENCE**  
**- SELLER'S CHECKLIST -**

- χ You are planning to sell your home.
- χ You want it to be in top condition when potential buyers start arriving.
- χ What can you do to make the best possible first impression?
- χ Check to appropriate box under each item to determine the rating of your house.

<b>LANDSCAPING</b>	<b>Yes</b>	<b>No</b>
Lawn in good condition		
Hedges trimmed		
Yard cleared of leaves		
Fence in good repair		

<b>HOME EXTERIOR</b>	<b>Yes</b>	<b>No</b>
**Freshly painted or cleaned		
Doors work easily and silently		
Doorbell operational		

<b>GARAGE</b>	<b>Yes</b>	<b>No</b>
Doors open easily and quietly		
Workbench neatly arranged		
Floor clean and free of grease		

<b>LIVING ROOM</b>	<b>Yes</b>	<b>No</b>
**Freshly painted or cleaned		
Curtains clean / in good condition		
Carpeting clean / in good condition		

<b>KITCHEN</b>	<b>Yes</b>	<b>No</b>
**Freshly painted or cleaned		
Range and oven clean		
Sink clear of dishes		
Cupboards neat		
Floor clean / in good condition		
Windows clean		
Faucets in good repair		

<b>BEDROOMS</b>	<b>Yes</b>	<b>No</b>
**Freshly painted or cleaned		
Beds made		
Closets neatly arranged		
Toys put away		
Curtains clean / in good condition		
Windows clean		

<b>BATHROOM</b>	<b>Yes</b>	<b>No</b>
**Freshly painted or cleaned		
Floors clean / in good condition		
Curtains clean / in good condition		
Lavatory and commode clean		
Showers clean / in good condition		
Faucets in good repair		

**Seller's Score Card\***

Count all boxes marked "Yes" - # \_\_\_\_.

Divide your answer by 32 to get your score.

\*If you scored at least .75 and your home is realistically priced, it will sell.

\*\*White or light-colored paint is preferable.

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